



Pricing Analyst

Do you enjoy analyzing data? Would you like to give direction to our tank container fleet based on your strategy & pricing model? Join us!

General information about NewPort

NewPort is specialized in transportation of chemical liquids, food stuff and gases in tank containers. We operate worldwide! NewPort Europe is responsible for all commercial and operational activities in Europe, the Mediterranean and part of Africa.

The Pricing Analyst supports our Pricing & Commercial Strategy Manager by implementing business strategies as well as in optimizing pricing strategies, manage pricing execution and reporting.

Main responsibilities

- *Making sure our pricing strategy is competitive and in line with other markets.*
- *Giving timely advice on RFQ, RFI and tenders.*
- *Being responsible keeping the pricing structure up to date.*

Main Tasks

Assess market dynamics and competitive pricing trends

- You will create pricing reports, extracted from our NewPort system.
- Validate data related to process and Business Intelligence in our NewPort system and correct if necessary.
- Collaborate with the asset management department and product marketing to optimize pricing strategies for Chemical, Food and Gas business portfolios.
- Assist in aligning global pricing strategies with regional pricing and asset management including any tenders, discounts and rebates.
- Develop guidance on pricing structure and tiers.
- Assist in the annual Sales Price Revision process.
- Ensure execution and performance of pricing strategies.
- Assist in the continuous refinement and simplification of the Sales and Market operating mechanisms and related to pricing.
- Identify, lead and share best pricing practices in Chemical, Food and Gas.
- Drive simplifications through regional analysis and action planning in pricing.
- Prepare account analysis & reviews as required.

Who are we looking for?

- Bachelor or Master degree, preferably focused on Mathematics, Economics, Econometrics or Statistics.
- 3-5 years' experience in strategic pricing analysis and/or in analytical supports for business development.
- Knowledge of the tank container business is a plus.
- Proven ability to work in a global environment.
- Understanding of pricing research techniques and financial modelling.
- Strong project management skills.
- International travel (within and outside Europe).
- Fluency in English.

What does NewPort offer you?

- Salary, contribution in pension, holidays and commuting allowance!
- Working in an enthusiastic team in an informal working environment
- Opportunity to work on your professional and personal development
- Friday afternoon drinks, a summer bbq with international colleagues and an annual Christmas party!

Please note that our headquarter is located in Moerdijk, a location which requires you to have your own car. *Interested? Send your resume and cover letter to careers.eur@newporttank.com*